# Consolidated financial data

CONSOLIC												(millions of yen)	(thousands of U.S. dollars)
		2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	20	023/3
For the year:	Revenues	¥229,205	¥228,263	¥213,854	¥202,637	¥215,719	¥231,432	¥204,131	¥220,717	¥221,256	¥249,908	¥258,107	\$1,932,809
	Profi t before income taxes	9,315	16,478	4,425	6,032	6,608	13,456	8,986	9,093	6,089	11,423	12,444	93,184
	Profit attributable to owners of parent	4,302	5,009	2,817	3,334	3,517	6,006	6,391	5,118	4,119	6,940	6,419	48,065
At year-end:	Total assets	¥733,500	¥703,093	¥808,732	¥828,943	¥860,483	¥906,495	¥895,683	¥997,511	¥1,057,654	¥1,030,617	¥1,055,876	\$7,906,811
	Total net assets	79,569	78,497	105,927	101,027	108,822	110,990	105,999	105,249	113,885	121,740	128,815	964,619
Per share data:	Net assets	¥3,139.91	¥3,322.57	¥3,453.70	¥3,529.64	¥3,675.84	¥3,927.22	¥4,131.64	¥4,306.21	¥4,438.33	¥4,794.13	¥5,085.69	\$38.08
	Basic net income	199.77	232.63	130.81	154.85	163.35	278.93	296.81	237.66	191.29	322.37	298.143	2.23
	Cash dividends	44.00	44.00	44.00	44.00	44.00	50.00	55.00	60.00	60.00	74.00	110.00	0.82
Key indicators:	Dividend payout ratio (%)	22.0	18.9	33.6	28.4	26.9	17.9	18.5	25.2	31.4	23.0	36.9	-
	Equity ratio (%)	9.2	10.2	9.2	9.2	9.2	9.3	9.9	9.3	9.0	10.0	10.4	-
	Price earnings ratio (Times)	11.77	9.25	14.59	10.22	10.46	7.35	5.73	7.74	10.59	6.44	8.47	-
	Return on equity (%)	6.5	7.2	3.9	4.4	4.5	7.3	7.4	5.6	4.4	7.0	6.0	-
	Return on assets (%)	1.2	2.3	0.6	0.7	0.8	1.5	1.0	1.0	0.6	1.1	1.2	-
	Number of employees	629	625	666	686	725	755	767	784	811	812	866	-

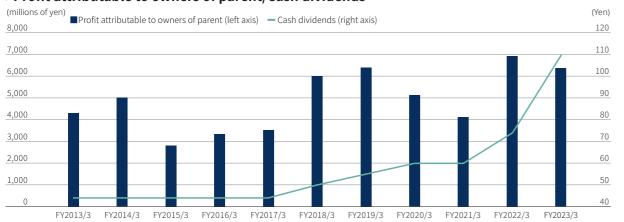
The U.S. dollar amounts represent translation of Japanese yen, for convenience only, at the rate of ¥133.54 = U.S.\$1.00 in effect on March 31, 2023.

# Non-financial(non-consolidated)

For the year:	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3
CO <sub>2</sub> emissions (t-CO <sub>2</sub> ) <sup>*1</sup> Total(Scope1,2)	1,253	908	718	561	389	379* <sup>2</sup>	371 <sup>*2</sup>	371 <sup>*2</sup>	349* <sup>2</sup>	331* <sup>2</sup>	157
Scope1	-	-	-	-	-	94* <sup>2</sup>	83* <sup>2</sup>	83* <sup>2</sup>	56* <sup>2</sup>	51* <sup>2</sup>	50
Scope2	-	-	-	-	-	285* <sup>2</sup>	287* <sup>2</sup>	288* <sup>2</sup>	294* <sup>2</sup>	280* <sup>2</sup>	107
Energy use volume (crude oil conversion kL)*1*2	597	421	324	269	167	163	158	157	161	160	170
Number of female managers* <sup>3</sup>	2	3	3	5	7	4	5 (19)	7 (22)	10 (27)	11 (26)	13 (28)
Ratio of female managers (%)	1.1	1.6	1.6	2.0	2.8	1.4	2.4	3.2	4.4	5.0	5.5
Rate of return from childcare leave (%)	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	95.5	94.0
Average monthly overtime (h)* <sup>3</sup>	-	34.8	30.5	27.0	25.5	22.9	21.1	22.1	22.0	22.9 (22.5)	23.0 (22.9)
Paid leave acquisition rate (%)* <sup>3</sup>	-	55.9	58.1	61.1	63.9	64.7	66.6	68.7	61.2	66.5 (66.8)	70.9 (70.9)
Turnover rate (%) <sup>**4</sup>	6.3	5.5	7.0	4.5	4.5	5.3	5.3	4.1	3.9	4.1	5.2
Stability of new graduates hired (%) *5	100.0	-	100.0	87.5	80.0	100.0	100.0	93.3	93.8	100.0	78.6
Compliance training participation rate (%)*1	100	100	100	100	100	100	100	100	100	100	100
Information security training participation rate $(\%)^{*1}$	100	100	100	100	100	100	100	100	100	100	100

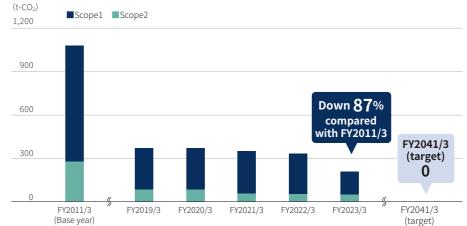
\*1 Consolidated results. \*2 Verified by a third party. \*3 Figures in parentheses are the results on a consolidated basis. \*4 Excluding retired worker

### • Profit attributable to owners of parent/Cash dividends



\*5 Retention rate of 3 year after joining new graduate

### • CO<sub>2</sub> emissions



#### Scope1

Direct emissions of greenhouse gases by operators themselves (e.g. gasoline for cars owned by the Company and gas for air conditioning)

#### Scope2

Indirect emissions arising from consumption of electricity, heat and steam supplied from outsiders (e.g. electric power consumed in offices and cool water for air conditioning)

## Segment information

### Leasing Business



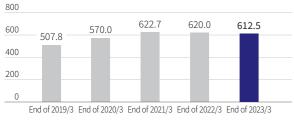
• Leasing, rental and installment sales of information and communication equipment, office equipment operations

and various other types of facilities and equipment • Sales of goods related to leasing, sales of properties after the expiration or premature cancellation of lease contracts, maintenance services for leased items and others

Revenue and operating income (billions of ven)



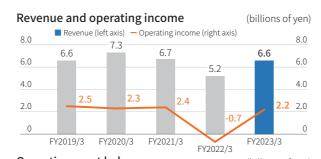
Operating asset balance (billions of yen)

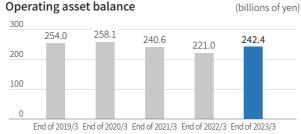


Business Overview While revenue and gross profit remained at the same level as the previous year, operating income decreased year on year due to an increase in credit costs.

## **Finance Business**

 Money loans, factoring and securities investments Main aimed at generating dividend revenue and others operations





**Business Overview** Revenue, gross profit, and operating income all increased year on year due mainly to an increase in interest revenue in addition to lower credit costs.

## Investment Business

Main Investments in business ventures aimed at earning **operations** gains on the sale of securities Asset, real estate and advisory services businesses

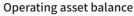
operated by RISA Partners, Inc.

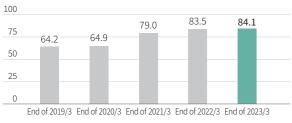
(billions of yen)

(billions of yen)









**Business Overview** Although revenue rose year on year due to the sale of large-scale real estate for sale, operating income fell year on year due mainly to the posting of credit costs.

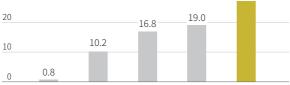
## **Other Business**

Main New business in the areas of energy, tourism, operations agriculture and healthcare, private finance initiative (PFI) and public private partnership (PPP) projects and other services





Operating asset balance (billions of yen) 30 27.1



End of 2019/3 End of 2020/3 End of 2021/3 End of 2022/3 End of 2023/3

**Business Overview** Revenue, gross profit, and operating income rose year on year due to as the considerable advances made in efforts for healthcare, solar power, PFI, etc.

\* In connection with the revision to reportable segments, data involving retrospective modification are presented for the period from the fiscal year ended March 31, 2019 to the fiscal year ended March 31, 2021.

# Corporate data (as of March 31, 2023)

Company name	NEC Capital Solutions Limited
Head office	Shinagawa Intercity C building, 15-3 Konan 2-chome, Minato-ku, Tokyo, 108-6219, Japan Tel. +81 (0)3 6720 8400
Start of operation	November 30, 1978
Representative	Masaaki Suganuma, President
Main business	Leasing (Leasing for Information and Communication Equipment, Office Equipment, Industrial Equipment and others), Installment Sales, Business Loans, Factoring Services Other (Business Outsourcing and Sales of Used Equipment, etc.)
Paid-in capital	3,776.88 million yen
Stock listing	Tokyo Stock Exchange, Prime Market Stock code: 8793
Closing of accounts	March 31
Number of employees	703 (consolidated 866)

## Share information (as of March 31, 2023)

### Basic information

Number of shares authorized	86,000,000 shares
Number of shares issued	21,533,400 shares
Number of shares in one unit	100 shares
Number of shareholders	27,485

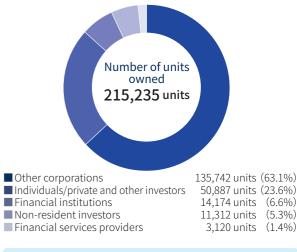
### • Principal shareholders

Shareholders	Number of shares	Voting rights(%)
NEC Corporation	8,110,000	37.66
Sumitomo Mitsui Finance & Leasing Company, Ltd.	5,373,000	24.95
The Master Trust Bank of Japan, Ltd. (Trust Account)	897,200	4.16
BNY GCM CLIENT ACCOUNT JPRD AC ISG (FE-AC)	255,950	1.18
DFA INTL SMALL CAP VALUE PORTFOLIO	225,098	1.04
SUMITOMO LIFE INSURANCE COMPANY	200,000	0.92
Custody Bank of Japan, Ltd.	193,300	0.89
Mitsui Sumitomo Insurance Company, Limited	112,000	0.52
JPMorgan Securities Japan Co., Ltd.	110,786	0.51
SMBC Nikko Securities Inc.	93,100	0.43

Main banks	Sumitomo Mitsui Banking Corporation Sumitomo Mitsui Trust Bank, Limited MUFG Bank, Ltd. Mizuho Bank, Ltd. Development Bank of Japan Inc.
Major affiliated companies	RISA Partners, Inc. Reboot Technology Services and Capitech Limited Innovative Venture Investment Limited Partnership NEC Financial Services, LLC NEC Capital Solutions Singapore Pte. Limited NEC Capital Solutions Malaysia Sdn. Bhd. AIRA Leasing Public Company Limited, etc.
Domestic network	30 offices
Enterprise rating	<ul> <li>Rating and Investment Information, Inc. (R&amp;I) Long term A-</li> <li>Short term a-1</li> <li>Japan Credit Rating Agency, Ltd. (JCR) Long term A</li> <li>Short term J-1</li> </ul>

### Classification of shareholders

(excluding those with less than 1 unit)



#### Disclaimer

The statements in this publication with respect to the Company's current plans, strategies and decisions are forward-looking statements, unless they are historical facts. Such forward-looking statements are based on management's assumptions and decisions in light of the information currently available and involve risks and uncertainties. Because these forward-looking statements could materially differ from actual results due to various factors, readers are advised not to place undue reliance on them.