

## Material issues (II)

# Promotion of establishment of social and ICT infrastructure

### Our initiatives

- ▶ Establishment of social and ICT infrastructure

### Basic policy

Since being established to take on a sales finance functions for NEC products, we have grown larger while closely cooperating with NEC.

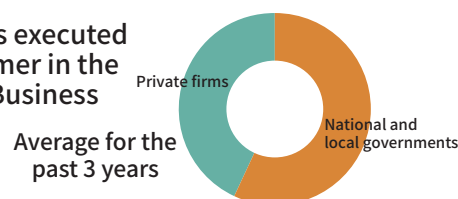
NEC offers solutions integrating ICT and a wide range of technology to the national and local governments, contributing to the enhancement of operational efficiency and quality of public services. Backed by NEC's customer base, we have business relationships with the national and local governments all over Japan, with 30 sites around the country and registrations with 1,800 municipalities nationwide as designated applicants. Contracts with public offices and municipalities account for over half of contracts executed in our leasing business. Our business supports social infrastructure itself, ranging from systems for central government offices, police departments and fire departments, to systems for local governments, such as basic resident registers and infrastructure for educational institutions.

In the spread of COVID-19, there was an urgent need to improve the ICT environment at schools. The government

thus stepped up its efforts to realize the GIGA School program ahead of schedule, with the goal of enabling all schools to provide a computer to each student. Amid the many issues and questions that arose due to the new, large-scale initiative, we supported the early realization of the GIGA School program on the financial side by utilizing our strengths, such as undertaking lifecycle management from the selection and introduction of highly reliable ICT equipment through to disposal.

In recent years, we have also been utilizing our business experience with the national and local governments to carry out the private finance initiative (PFI) business. In this business, we assist the outsourcing of public sector projects, from facility construction through to operation, to the private sector.

### ● Contracts executed by customer in the Leasing Business



### ● Non-financial indicators in the Medium-term Plan 2025

Objective	Description	FY2023/3	FY2026/3 (Target)
Establishment of social infrastructure	Cumulative contracts over three year period for the national and local governments	127.8 billion yen	400.0 billion yen

### Our initiatives

## Conclusion of a business contract related to the PFI project, the “Project for Constructing the Kasai Rinkai Aquarium (tentative name)”

On the basis of our track record of conducting business with the national and local governments, in 2011 we started PFI and PPP business promoting public-private partnerships for public facilities. We have built up a track record, mainly in projects related to local culture and school education, such as cities' cultural complexes, school meal centers, and other facilities. We are utilizing this experience to improve social infrastructure. We concluded a business contract for the Project for Constructing the Kasai Rinkai Aquarium (tentative name) in 2022, which is the second project for which we serve as representative. A special purpose company (SPC), whose tradename is Tokyo Seatelier Co., Ltd., was established through a consortium comprising the Company and 10 other companies, and will handle all aspects of the project, from design and construction to maintenance and

management of the facility. In addition to serving as the representative company of this project, we will also invest in and manage the SPC, among others. The aquarium is scheduled to open in 2028.



Architectural rendering of the Kasai Rinkai Aquarium (tentative name) (By DAIKEN SEKKEI)